



IN THE SUPREME COURT OF BRITISH COLUMBIA

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND

IN THE MATTER OF THE BUSINESS CORPORATIONS ACT, S.B.C. 2002, c.57, AS AMENDED

AND

IN THE MATTER OF ENERGOLD DRILLING CORP., CROS-MAN DIRECT UNDERGROUND LTD., EGD SERVICES LTD., BERTRAM DRILLING CORP., AND OMNITERRA INTERNATIONAL DRILLING INC.

PETITIONERS

FIRST REPORT OF THE MONITOR
OCTOBER 7, 2019



IN THE MATTER OF ENERGOLD DRILLING CORP., CROS-MAN DIRECT UNDERGROUND LTD., EGD SERVICES LTD., BERTRAM DRILLING CORP., AND OMNITERRA INTERNATIONAL DRILLING INC.

FIRST REPORT OF THE MONITOR

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INTRODUCTION

- On September 13, 2019, Energold Drilling Corp., Cros-Man Direct Underground Ltd.
 ("Cros-Man"), Bertram Drilling Corp. ("BDC"), EGD Services Ltd. and Omniterra
 International Drilling Inc. (collectively, the "Applicants" or "Energold") commenced
 proceedings (the "CCAA Proceedings") under the Companies' Creditors Arrangement
 Act, R.S.C 1985, c. C-36, as amended (the "CCAA") pursuant to an order granted by this
 Honourable Court (the "Initial Order").
- 2. The Initial Order provides for, among other things:
 - a. a stay of proceedings (the "Stay of Proceedings") in favour of the Applicants and certain affected subsidiaries until October 11, 2019;
 - b. the appointment of FTI Consulting Canada Inc. as Monitor in the CCAA Proceedings (the "Monitor");
 - c. approval of the appointment of a Chief Restructuring Officer ("CRO"); and
 - d. approval of a debtor-in-possession interim financing arrangement (the "DIP Agreement") with certain of Energold's senior secured noteholder group (the "Interim Lenders").
- 3. Concurrent with the Initial Order, this Honourable Court granted the following additional orders:
 - a. an order approving an auction services agreement (the "Asset Disposition Agreement") between BDC and Century Services Corp. ("Century Services") to dispose of certain drilling assets owned by BDC and located in Alberta (the "BDC Assets") and vesting the BDC Assets in any auction purchasers free and clear of any encumbrances upon payment of the purchase price therefore; and

- b. an order authorizing and approving a sale solicitation process ("SSP") in respect of Energold's businesses and assets.
- 4. On October 3, 2019, the Applicants filed a Notice of Application for a hearing to be held before this Honourable Court on October 10, 2019 seeking the following relief:
 - a. an order extending the Stay of Proceedings to November 29, 2019 (the "Stay Extension Order"); and
 - an order directing Wellsite Masters Ltd. ("Wellsite") to comply with paragraph
 of the Initial Order concerning continuous supply of services to the Applicants (the "Wellsite Direction Order").
- 5. The Initial Order along with select application materials and other documents filed in the CCAA Proceedings are posted on the Monitor's website at http://cfcanada.fticonsulting.com/Energold/ (the "Monitor's Website").

PURPOSE

- 6. The purpose of this report (the "**First Report**") is to provide this Honourable Court and the Applicants' stakeholders with the following information:
 - a. a summary of the initial activities of the Monitor subsequent to the date of the Initial Order;
 - b. a summary of Energold's restructuring activities subsequent to the date of the Initial Order:
 - c. the status of independent opinions being prepared by counsel to the Monitor (collectively, the "Security Opinion") on the validity and enforceability of various security held by the Applicant's senior secured noteholders ("Noteholders");

- d. a comparison of actual cash receipts and disbursements for the period September 13, 2019 to September 29, 2019 to those forecast in the Cash Flow Statement that was appended to the Pre-filing Report of the Proposed Monitor dated September 13, 2019 (the "Pre-filing Report");
- e. a summary of an updated cash flow statement (the "Second Cash Flow Statement") prepared by the Applicants for the twelve weeks ending December 1, 2019 including the key assumptions on which the Second Cash Flow Statement is based;
- f. the Monitor's comments with respect to Energold's application for the Extension Order; and
- g. the Monitor's comments with respect to Energold's application for the Wellsite Direction Order.

TERMS OF REFERENCE

- 7. In preparing this report, the Monitor has relied upon certain information (the "Information") including Energold's unaudited financial information, books and records and discussions with senior management and the CRO (collectively, "Management").
- 8. Except as described in this report, the Monitor has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would comply with Generally Accepted Assurance Standards pursuant to the Chartered Professional Accountants of Canada Handbook.
- 9. The Monitor has not examined or reviewed financial forecasts and projections referred to in this report in a manner that would comply with the procedures described in the Chartered Professional Accountants of Canada Handbook.

- 10. Future oriented financial information reported to be relied on in preparing this report is based on Management's assumptions regarding future events. Actual results may vary from forecast and such variations may be material.
- 11. Unless otherwise stated, all monetary amounts contained herein are expressed in Canadian dollars.

INITIAL ACTIVITIES OF THE MONITOR

- 12. The Monitor's activities during the CCAA Proceedings to date have included the following:
 - a. ongoing discussions with Management, the CRO and Energold's legal counsel,
 Borden Ladner Gervais LLP, regarding the Applicant's businesses and financial affairs;
 - b. retaining Cassels Brock & Blackwell LLP ("CBB") to act as independent legal counsel to the Monitor;
 - c. attending various conference calls with representatives of the Noteholders and Interim Lenders;
 - d. reviewing and commenting on various documents including the DIP Agreement and SSP:
 - e. preparing and issuing notices required under the CCAA and Initial Order including:
 - i. issuing the notices to creditors referenced in paragraph 55 of the Initial
 Order on September 16th, 2019;
 - ii. publishing a notice to creditors in the Globe & Mail National Edition on September 20th and 27th, 2019; and

- iii. issuing Form 1 and Form 2 notices to the Office of the Superintendent of Bankruptcy in the prescribed form as required under section 23(1)(f) of the CCAA;
- f. reviewing various cash flow statements and financial projections prepared by Management;
- g. approving the disclaimer of two real property leases as described further in the Restructuring Activities to Date section below;
- h. attending to telephone enquiries from various suppliers and customers;
- i. monitoring the SSP including attending update meetings with Management and the Applicants' financial advisor, Ernst & Young Orenda Corporate Finance Inc. ("EYO");
- j. preparing the Pre-filing Report and this First Report of the Monitor; and
- k. responding to numerous enquiries from creditors and other stakeholders.

RESTRUCTURING ACTIVITIES TO DATE

- 13. The Applicants have taken a number of steps to advance the restructuring which are set out in detail in the Third Affidavit of Mark Berger dated October 3, 2019.
- 14. Key components of Energold's restructuring activities to date are as follows:
 - a. reducing rent expense through the disclaimer of lease agreements, with the
 approval of the Monitor, for one floor of its head office located in downtown
 Vancouver, BC and the Applicants' warehouse premises in Richmond, BC (the
 "Richmond Warehouse");

- b. reducing salaries expense through the departures of the former CEO and CFO as well as the majority of BDC's employees;
- c. securing liquidation proposals for Energold's surplus parts inventory located in the Richmond Warehouse, which is expected to fall within the authority to dispose of redundant assets with Monitor approval, pursuant to paragraph 11(b) of the Initial Order;
- d. working with the Interim Lenders to access the second tranche of financing provided for under the DIP Agreement including negotiating several loan, security, and corporate power documents that are conditions precedent to the scheduled \$2.4 million advance for the purposes of funding the working capital needs of Energold's Mexican subsidiary;
- e. providing assistance to Century Services to prepare the BDC assets for auction.

 The status of preparations undertaken pursuant to the Asset Disposition

 Agreement are discussed further in paragraph 21(f);
- f. in conjunction with EYO, advancing the SSP, including preparing a form of confidentiality agreement, a form of share purchase agreement for the shares owned by the Applicants and a form of asset purchase agreement for the assets owned by Cros-Man;
- g. providing input on the preparation of Stalking Horse Share Purchase Agreements drafted by counsel to the Noteholders;
- h. communicating with various lenders, employees and other stakeholders regarding the status of the CCAA proceedings; and
- i. continuing the operations of the Applicants' business in the ordinary course, including ongoing communication with suppliers and service providers.

SECURITY OPINION

15. As described in the Pre-filing Report, CBB has been instructed to complete an independent review of the security held by the Noteholders over the shares and assets (as applicable) of certain entities within Energold. As the entities are located in multiple jurisdictions, this has necessitated a review of the governing law regarding the security held in foreign jurisdictions. The review is substantially complete with the exception of certain foreign subsidiaries for which records may be incomplete or which are outside the security held by the Noteholders. CBB is awaiting certain information from the Applicants to complete its review.

CASH FLOW VARIANCE ANALYSIS

16. The Monitor has undertaken weekly reviews of Energold's actual cash flows in comparison to those contained in the Cash Flow Statement. Energold's actual cash receipts and disbursements as compared to the Cash Flow Statement for the period September 13, 2019 to September 27, 2019 are summarized below:

(\$000's)	1	Actual	Fo	recast	Variance		
Operating Receipts							
Collection of Existing AR	\$	382	\$	244	\$	138	
Total Operating Receipts		382		244		138	
Operating Disbursements							
Payroll		195		657		462	
Recuring Operating Disbursements		98		158		60	
Other Operating Disbursements		79		160		81	
Total Operating Disbursements		372		975		603	
Net Operating Cash Flow		10		(730)		741	
Other Cash Flow Items							
Professional Fees		(477)		(1,198)		720	
Disposition of BDC Assets		-		(92)		92	
Intercompany to Energold Mexico		-		(174)		174	
Intercompany from BDI		_		382		(382)	
Intercompany to EMEA		(2)		-		(2)	
Repayment of RBC Operating Line		(81)		(244)		163	
DIP Agreement Advances		1,170		1,235		(65)	
Other / Adjustment		(4)		-		(4)	
Net Cash Flow		617		(821)		1,438	
Opening Cash Balance		182		921		(739)	
Ending Cash Balance	\$	800	\$	100	\$	700	

- 17. Overall, the Applicants realized a favourable net cash flow variance of approximately \$1.4 million. The key components of the variance are as follows:
 - a. the opening cash balance was approximately \$739,000 lower than forecast as a result of disbursements assumed to be incurred during the first week of the CCAA Proceedings that were in fact made prior to the granting of the Initial Order. This variance is offset by a corresponding reduction in disbursements incurred during the CCAA Proceedings;
 - b. collections of accounts receivable were approximately \$138,000 higher than forecast as a result of earlier than expected collections of BDC accounts receivable;
 - c. professional fees were \$720,000 lower than forecast as most of the Applicant's professional services firms were paid their outstanding accounts prior to the commencement of CCAA Proceedings. The Applicants have reported accrued and unpaid professional fees as at September 29, 2019 of approximately \$423,000;
 - d. intercompany transfers from BDI of \$382,000 have not yet been collected.

 However, the Applicants expect this variance will reverse in future weeks; and
 - e. all other disbursements are significantly lower than forecast due to timing differences. The Applicants' forecast was prepared under the assumption that suppliers may demand prepayment or cash-on-delivery payments. To date, the Applicants have been successful in negotiating with certain suppliers to continue to provide services under normal credit terms.
- 18. None of the variances that occurred during the Forecast Period are expected to have a material impact on the short-term liquidity needs of the Applicants.

SECOND CASH FLOW STATEMENT

- 19. Management has prepared the Second Cash Flow Statement which includes actual receipts and disbursements for the three weeks ended September 29, 2019 and forecast results for the nine weeks ending December 1, 2019 (the "Forecast Period"). A copy of the Second Cash Flow Statement is attached as Appendix "A".
- 20. A summary of the Second Cash Flow Statement is set out in the table below:

1000W)		eks 1-3		eks 4-12	Total		
(\$000's)	A	ctual	P	orecast	r	orecast	
Operating Receipts	e.	202	ø	1 707	₽.	2.100	
Collection of Existing AR	\$	382	\$	1,727	\$	2,109	
Other Collections				198		198	
Total Operating Receipts		382		1,925		2,307	
Operating Disbursements							
Payroll		195		702		896	
Recuring Operating Disbursements		98		608		706	
Other Operating Disbursements		79		738		818	
Total Operating Disbursements		372		2,048		2,420	
Net Operating Cash Flow		10		(123)		(113)	
Other Cash Flow Items							
Professional Fees		(477)		(1,458)		(1,935)	
Disposition of BDC Assets		-		4,524		4,524	
Intercompany to Energold Mexico		-		(1,554)		(1,554)	
Intercompany from BDI		-		799		799	
Intercompany to EMEA		(2)		(164)		(166)	
Repayment of RBC Operating Line		(81)		(1,349)		(1,430)	
DIP Agreement Advances		1,170		2,400		3,570	
DIP Agreement Repayments		· -		(3,750)		(3,750)	
DIP Agreement Interest		_		(46)		(46)	
Other / Adjustment		(4)		. ,		(4)	
Net Cash Flow		617		(721)		(104)	
Opening Cash Balance		182		800		182	
Ending Cash Balance	\$	800	\$_	79	\$	79	

- 21. The Second Cash Flow Statement is based on the following key assumptions:
 - a. collection of accounts receivable is consistent with Management's guidance with respect to project backlog and historical collection patterns;

- b. payroll includes variable hourly payroll based on historical labour as a percentage of contract revenue and corporate and overhead payroll based on current run rates, adjusted for certain recent employee redundancies. Payroll source deductions are assumed to remain current during the Forecast Period. The Applicants, in consultation with the Interim Lenders, have arranged with two managers at BDC to expand their roles to include collecting certain accounts receivable. Energold has agreed to provide additional compensation of a combined \$35,000 to the two employees with payments tied to various milestones and collection thresholds;
- c. recurring operating disbursements include employee benefits, insurance, rent, and utilities and are consistent with the current amounts and timing of payments;
- d. other operating disbursements including supplies, parts, freight and shipping are consistent with historical percentages of revenue;
- e. professional fees are comprised of restructuring related fees and disbursements for the CRO, Energold's counsel, the Monitor, the Monitor's counsel, the Noteholder's counsel, EYO and other professionals. Success fees that may be payable to EYO in respect of the SSP are not provided for in the Second Cash Flow Statement and are expected to be paid out of sales proceeds;
- f. estimated proceeds from disposition of the BDC Assets are based on the guaranteed net minimum proceeds from the Asset Disposition Agreement. The Monitor is advised that identifying and securing certain of the BDC assets has taken longer than the Applicants anticipated which may result in delays in conducting the auction and potentially decreased net recoveries due to incremental costs. The Applicants have advised the Monitor that they are in discussions with Century Services to negotiate an advance against the guaranteed net minimum in order to avoid disruption to Energold's cash flows;
- g. intercompany advances to Energold de México, S.A. de C.V. ("Energold Mexico") and Energold's European, Middle Eastern and African operating

entities are intended to permit certain of Energold's subsidiaries to continue operations including pursuing new drilling contracts with a view to preserving and potentially enhancing the near-term going concern value of those businesses. The funds are primarily being used by the subsidiaries to fund operations and as working capital to add drilling contract capacity;

- h. intercompany receipts from BDI relates to net cash flows available to Energold from the operations of BDI during the Forecast Period;
- i. repayment of the Royal Bank of Canada ("RBC") operating line relates to the senior secured operating facility of BDC. As described in the Pre-filing Report, the Initial Order provides for a financial arrangement whereby the Applicants are authorized and empowered to repay amounts owed to RBC pursuant to loans due from BDC and Energold as guarantor, provided such repayments are made from the collection of accounts receivable by BDC in the course of the CCAA Proceedings;
- j. DIP Agreement advances relate to the second tranche of interim financing. Conditions Precedent for the second tranche require that Energold Mexico finalize and deliver several loan, security, and corporate power documents. Management has advised the Monitor that these documents are currently being negotiated and that the Applicants expect the Interim Lenders to advance the second tranche during the week ending October 13, 2019;
- k. DIP Agreement repayments relate to the repayment of the interim financing from the net proceeds of the disposition of the BDC Assets pursuant to the Asset Disposition Agreement. Management has advised that subject to the comments noted previously, the auction for the BDC Assets is expected to occur on October 30, 2019 and the net proceeds received during the week ending November 17, 2019; and

- 1. DIP Agreement interest relates to the interest owing on the DIP Agreement advances and assumes payment at mid-month.
- 22. Overall, the Applicants are forecasting to incur net cash outflows of approximately \$720,000 during the Forecast Period and have a remaining cash balance of approximately \$80,000 at the end of the Forecast Period.

EXTENSION OF THE STAY OF PROCEEDINGS

- 23. The Monitor has considered Energold's application for the Extension Order and has the following comments:
 - a. the Second Cash Flow Statement forecasts that the Applicants have available liquidity during the period of the proposed extension;
 - b. the proposed extension will provide the Applicants with time to complete the SSP and conclude one or more share or asset sale transactions;
 - c. the proposed extension will provide the Applicants with time to complete the auction contemplated by the Asset Disposition Agreement;
 - d. the Monitor has been advised by Management that certain key stakeholders including the Noteholders and the Interim Lenders are supportive of the proposed extension;
 - e. there is not any material financial prejudice to the Applicant's creditors as a result of the Stay of Proceedings being extended to November 29, 2019;
 - f. the Applicants are acting in good faith and with due diligence; and
 - g. Energold's prospects of affecting a viable restructuring will be enhanced by an extension of the Stay of Proceedings until November 29, 2019.

WELLSITE DIRECTION ORDER

- 24. Wellsite has historically provided information tracking and management services to BDC in respect of certain of its drilling projects and the information has been used by BDC to invoice its customers. It is owed approximately \$75,000 by BDC relating to pre-filing invoices.
- 25. BDC has requested that Wellsite provide it with certain project data compiled prior to the CCAA Proceedings. The quantum of the potential invoices that might result from the information cannot be determined until the requested information has been provided but Management expects the value to be significant. Wellsite has responded that it will not provide the data required for BDC to invoice its customers unless its pre-filing arrears are paid in full.
- 26. The Applicants have advised the Monitor that they have provided the principal of Wellsite and its legal counsel with a copy of the Initial Order and that Wellsite has continued to refuse or neglect to provide the requested information.
- 27. The Monitor is supportive of Energold's application for the Wellsite Direction Order as Wellsite's compliance with the Initial Order will enable Energold to invoice and collect certain of its pre-filing accounts receivable which would enhance the recovery for creditors.

MONITOR'S RECOMMENDATIONS

- 28. Accordingly, the Monitor respectfully recommends that this Honourable Court grant the following orders:
 - a. the Stay Extension Order; and
 - b. the Wellsite Direction Order.

All of which is respectfully submitted this 7th day of October 2019.

FTI Consulting Canada Inc. In its capacity as Monitor of the Applicants

Handerlaan

Toni Vanderlaan

Senior Managing Director

Senior Managing Director

Appendix A



13-Week Cash Flow Reporting Package 10/3/2019



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Energold Drilling Corp. et al.
Combined Cash Flow Statement

For the Twelve Weeks ending December 1, 2019		Filing B	udget				Revi	sed Forecast Peri	od			 _	
Filing Entities (BDC, Cros-Man, Energold and EGD Services)		Weeks 1 - 3		Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12	
Week Ending	Notes	Actuals	Variance	10/6/2019	10/13/2019	10/20/2019	10/27/2019	11/3/2019	11/10/2019	11/17/2019	11/24/2019	12/1/2019	Total
Collections													
Completed / In-Progress - Invoiced	1	382,417	138,108	122,685	102,975	430,695	350,784	546	299,507	111,038	249,856	58,585	1,726,671
Other Collections	2	-	-	-	-	-	-	-	-	19,956	50,700	127,213	197,869
Total Collections		382,417	138,108	122,685	102,975	430,695	350,784	546	299,507	130,994	300,556	185,798	1,924,540
Operating Disbursements													
Payroll	3	194,690	462,050		199,328	-	149,322	28,000	144,544	28,000	145,265	7,200	701,660
Other Recurring Disbursements	4	98,169	59,772	162,024	38,169	25,568	29,965	164,062	29,175	21,305	28,909	108,751	607,928
Operating Disbursements	5	79,274	80,720	171,622	72,074	83,193	70,789	61,106	64,106	82,741	70,748	61,951	738,329
Total Operating Disbursements		372,133	602,543	333,646	309,571	108,762	250,076	253,167	237,824	132,046	244,922	177,902	2,047,917
Net Operating Cash Flow		10,284	(740,651)	(210,961)	(206,596)	321,933	100,708	(252,621)	61,683	(1,052)	55,634	7,896	(123,378)
Non-Operating Disbursements													
Interest	6	- 4	- 4			15,879	-	-		30,205	-	-	46,085
Professional Fees	7	477,053	720,500	204,000	191,500	181,500	161,500	128,750	128,750	262,354	136,250	63,000	1,457,604
Total Non-Operating Disbursements		477,053	720,500	204,000	191,500	197,379	161,500	128,750	128,750	292,559	136,250	63,000	1,503,689
Asset Sales													
BDC Divestiture Costs / (Net Proceeds)	8		91,875	45,938	45,938	45,938	45,938	45,938	45,938	(4,800,000)	-	-	(4,524,375)
Net Cash Flow		(466,770)	(1,553,026)	(460,899)	(444,034)	78,616	(106,730)	(427,309)	(113,005)	4,506,389	(80,616)	(55,104)	2,897,308
Cash Balance													
Beginning Book Balance		182,472	(738,768)	799,553	1,755,364	2,792,906	2,970,428	1,913,038	981,242	49,921	1,252,658	281,099	799,553
Royal Bank of Canada Repayment	9	(80,921)	163,388	(122,685)	(102,975)	(308,224)	(350,784)	(546)	(299,507)	(55,332)	(71,270)	(38,011)	(1,349,334
Net Cash Flow		(466,770)	1,553,026	(460,899)	(444,034)	78,616	(106,730)	(427,309)	(113,005)	4,506,389	(80,616)	(55,104)	2,897,308
Intercompany to / from Energold de Mexico	10	-	174,260	1,057,350	(593,695)	(107,765)	(401,427)	(366,822)	(242,104)	(171,130)	(579,552)	(148,473)	(1,553,619
Intercompany to / from Bertram Drilling Inc.	11	_	(382,010)	482,045	(221,755)	514,895	(198,448)	(137,120)	(276,704)	672,811	(240,121)	203,404	799,008
Intercompany to Energold (EMEA) Drilling	12	(1,521)	(1,521)	-	-	-	-	-	-	-	-	(164,230)	(164,230
DIP Funding	13	1,170,000	(65,114)	-	2,400,000	4	-	-	-	(3,750,000)	1.51	_	(1,350,000
Other / Adjustment		(3,707)	(3,707)	-	-	-	-	-	-	_	-	_	-
Ending Cash Balance		799,553	699,553	1,755,364	2,792,906	2,970,428	1,913,038	981,242	49,921	1,252,658	281,099	78,685	78,685